



AUK

## PROFITABLE, SUPER POPULAR QUALITY GIFT STORE IN WEST AUCKLAND SHOPPING CENTRE - (CML 10974)

Brand established in 2003 and still owned by the same owner, consistently generating a good profit. This popular and unique enterprise is now looking for new leadership to take it to the next level. Located in a purpose-built position in a Main Shopping area next to an open public space/walkway from a huge public parking area, a short walk from the store. Offers diverse selection of items, such as party supplies, NZ souvenirs and presents, home decor, kitchenware, and much more, for all ages and special occasions, like birthdays, parties and anniversaries as well as high quality giftware and homewares.

### Business Highlights:

- Very well established business since 2003
- Iconic high quality gift shop at affordable prices, renowned as a community favourite
- Total sales \$956,602.77 ex GST (summary provided for 2023 by the owner)
- Owner advises consistently profitable over the years
- Fully run under management with strong team of staff in place
- Huge level of foot traffic, 51,946 shop transactions (2020), 51,698 shop transactions (2021), 66,740 shop transactions (2022), 72,089 transactions (FY 2023)
- Large repeat customer base
- Ample growth opportunities by offering workshops, promoting online sales as it has high review on social media
- Secure lease in place
- Good size retail space (approx 249.8 sqm)
- Features solid concrete flooring, high ceilings, corner position outside of

**Price** \$190,000 plus stock

**Property Type** Business

**Property ID** 10974

### AGENT DETAILS

Morven Li - 021 1879 886

### OFFICE DETAILS

Clyth Macleod  
Level 2, 77 Grafton Road Grafton  
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the shopping mall with two large display front windows to draw shoppers in. The entire store is a visual feast and is best appreciated by viewing.

High turnover and consistent profit due to its excellent reputation for stocking quality giftware and homewares and outstanding customer service. Everything is set up for you, well established and easy to manage, a truly fun business to own.

Don't miss this chance to own a well-known business in a prime West Auckland location. Owner has a commitment overseas, is keen to sell and will provide a full training and a seamless change of ownership.

Price : \$190,000 plus stock (\$150,000)

Contact Morven to explore this exceptional opportunity further on 021 187 9886

\*\*To gain further information on this business please copy and paste this link into your browser; <https://rb.gy/5ebfd4> You will be taken to the listing, click on CONFIDENTIALITY AGREEMENT and please read the terms of before you complete our online form\*\*

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