

AUK

Speciality Foods Retail

PREMIER FOOD RETAIL BUSINESS, PROVEN PROFITABILITY WITH 30 YEAR LEGACY - (CML 11276)

This premier food retail business has been the go-to spot in a prime Auckland commercial area, where locals and businesses scoop up everything from staples to quirky niche items. This place is a goldmine, with sales climbing for the last eight years.

Business Highlights

- **Big Profits:** Over \$2.2 million in sales for the financial year ending 31 March 2025, with \$390,000 circa net profit for a working owner.
- **Standout Stock:** Packed with a huge range of bulk foods, including niche items you won't find just anywhere, keeping customers coming back.
- **Deep Roots:** Same owner for 30 years, with affordable lease locked in until 2032, with rent sitting at just 1.5% of annual turnover.
- **Runs Like Clockwork:** 14 casual staff and two owners (circa 55 hours/week combined) keep this approximately 182sqm store buzzing with happy customers.

Growth Potential

Sitting in a hot Auckland hub, the owner says this business is set to surf the \$27.5 billion grocery retail market, growing at 2.5% a year. "Here's how to make it even bigger":

- **Go Online:** Launch online store with click-to-collect and same-day delivery, hooking 70% of Gen Z shoppers who love online-offline mixes.
- **Get Loud:** Team up with micro-influencers to show off your niche items, pulling in crowds.
- **Expand the offer:** Introduce fresh produce, dairy, frozen items.

Price \$1,525,000 including stock

Property Type Business

Property ID 11276

AGENT DETAILS

Jack Crosti - 021 0909 5252

OFFICE DETAILS

Clyth Macleod
Level 2, 77 Grafton Road Grafton
Auckland 1344 New Zealand
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- **Extra Income:** Add a coffee kiosk, host zero-waste workshops for eco-fans, and sell corporate hampers and subscriptions.

The world is your oyster!

Price is \$1,395,000 plus Stock

Contact Jack Crosti at 021 0909 5252 for more information

****To gain further information on this business please copy and paste this link into your browser; <https://rebrand.ly/ycpqh0t> You will be taken to the listing, click on CONFIDENTIALITY AGREEMENT and please read the terms of before you complete our online form****

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