



Auckland

CLYTH MACLEOD LTD
BUSINESS SALES

SUCCESSFUL DANCE SCHOOL PART TIME OWNER EARNs \$150,000

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Very Successful Dance School Part Time Owner Earns
\$175,000.)f2fs32(par\pard\plain\q\l\b\fcf0 Victoria Phillips Academy
(Dance Studio))b\fc32(par\pard\plain\q\l\b\fcf0 Successful & Reputable Dance
Studio / Part-time Owner Earns)b\fc3cf0 \b\fcf0
\$175,000)b\fc32(par\pard\plain\q\l\b\fc32(par\pard\plain\q\l\b\fcf0 Victoria
Phillips Academy was established in 1998 taking the middle names of
the)f4(par\pard\plain\q\l\b\fcf0 Principal/Director Corinne \b\fc3cf0
Victoria \b\fcf0 Yee and her husband, Mitchell \b\fc3cf0 Phillip \b\fcf0
Boocock. The)f4(par\pard\plain\q\l\b\fcf0 vision of the Academy has always
been, quite simply, to u8220v93inspire
danceu8221\94.)f4(par\pard\plain\q\l\b\fcf0 4(par\pard\plain\q\l\b\fcf0 The
students of the Academy train for examinations in jazz, hip hop, and ballet
under the)f4(par\pard\plain\q\l\b\fcf0 Asia Pacific Dance Association syllabi -
APDA (Jazzaddict Australasia, Urban Ignition Hip
Hop)f4(par\pard\plain\q\l\b\fcf0 and the newly released La Beautu233\94
Ballet syllabi). The studio also offers
contemporary,)f4(par\pard\plain\q\l\b\fcf0 acrobatics, stretch and strength &
conditioning classes. Students range from pre-school up
to)f4(par\pard\plain\q\l\b\fcf0 Solo Seal (pre-professional level) and also
offers a teacher training
programme.)f4(par\pard\plain\q\l\b\fcf0 4(par\pard\plain\q\l\b\fcf0 The
composition of the school is: Jazz 393, Hip hop 145, Ballet 62, Contemporary
72,)f4(par\pard\plain\q\l\b\fcf0 Acrobatics 15, Stretch/ Strength 35,
Competition troupes 144, Tour Group (Florida
Disney)f4(par\pard\plain\q\l\b\fcf0 performance tour group) 17. The Academy
has grown to 883 enrolment placements over the)f4(par\pard\plain\q\l\b\fcf0
past 18 years (this number climbs to over 950 during terms 3 and 4 with the
additional)f4(par\pard\plain\q\l\b\fcf0 performance classes for chorus/lead
dancers in the show.)f4(par\pard\plain\q\l\b\fcf0 4(par\pard\plain\q\l\b\fcf0 An
annual performance is a school calendar highlight. Four performances are held
each year.)f4(par\pard\plain\q\l\b\fcf0 at the Bruce Mason Theatre in
Takapuna. Theatre bookings are in place currently until
2022.)f4(par\pard\plain\q\l\b\fcf0 Good long-term relationships are
maintained with theatre, uniform, travel tour and
costume)f4(par\pard\plain\q\l\b\fcf0

suppliers. /f4/par'pard'plain/qf/f4/par'pard'plain/qf/f4/cf0 Located in Auckland with public transport on the u8220'93doorstep'u8221'94 the school address is 250-252 /f4/par'pard'plain/qf/f4/cf0 Taniwha St, Glen Innes. It is central and easy to reach. Due to the high standard and /f4/par'pard'plain/qf/f4/cf0 reputation, the Academy is the preferred choice of many private school students and local /f4/par'pard'plain/qf/f4/cf0 east and bays residents. /f4/par'pard'plain/qf/f4/par'pard'plain/qf/f4/cf0 The studio premises have 3 beautiful dance studios with superb flooring, mirrors and barres. /f4/par'pard'plain/qf/f4/cf0 A specialist Harlequin tarket dance floor and air-conditioning provides facilities of a /f4/par'pard'plain/qf/f4/cf0 professional quality in Studio 3. All studios are bright with natural light and good ventilation. /f4/par'pard'plain/qf/f4/cf0 There are several bathrooms, a store-room, uniform shop (equipped with shop fittings and /f4/par'pard'plain/qf/f4/cf0 and lovely reception area for students and parents to gather. /f4/par'pard'plain/qf/f4/par'pard'plain/qf/f4/cf0 There is a strong, specialised team of teaching staff and excellent accounts, administration /f4/par'pard'plain/qf/f4/cf0 and support staff. The teaching faculty take great pride in fostering a supportive and friendly /f4/par'pard'plain/qf/f4/cf0 environment where the students feel a sense of u8220'93family'u8221'94. There is an emphasis on strong /f4/par'pard'plain/qf/f4/cf0 technique training and performance quality to create well-rounded dancers. Victoria Phillips /f4/par'pard'plain/qf/f4/cf0 Academy has an excellent standard and reputation and is proud to have candidates achieve /f4/par'pard'plain/qf/f4/cf0 top examination marks in Australasia regularly. Students have also received national /f4/par'pard'plain/qf/f4/cf0 scholarships, been selected for roles in professional international stage shows and attended /f4/par'pard'plain/qf/f4/cf0 full-time dance tertiary institutions in Australia. Many students are now performing /f4/par'pard'plain/qf/f4/cf0 professionally, teaching and examining. /f4/par'pard'plain/qf/f4/par'pard'plain/qf/f4/cf0 The accounting system is on Xero. The database, rolls and invoicing system are on the US /f4/par'pard'plain/qf/f4/cf0 software system 'Jackrabbit Dance'. The software provides online registration which is /f4/par'pard'plain/qf/f4/cf0 integrated with the studio website so customers can enrol into classes online. The software /f4/par'pard'plain/qf/f4/cf0 also provides customers with a portal (for clients to manage their details and view

Price	SOLD
Property Type	Business
Property ID	8139

AGENT DETAILS
Glorianne Campbell - 0274 745 032

OFFICE DETAILS

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Clyth Macleod
Level 2, 77 Grafton Road Grafton
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accounts),)f4\par\pard\plain\q{\f4\cf0 billing and payment processing, costume and recital management.)f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\cf0 Corinne Yee is also the Founder/Director of the Asia Pacific Dance Association (the governing)f4\par\pard\plain\q{\f4\cf0 body for the Jazzaddict, Urban Ignition and La Beaut\u233\`e9 Ballet dance syllabi). The APDA)f4\par\pard\plain\q{\f4\cf0 provides dance curriculum to almost 100 dance studios in Australia, New Zealand and Hong)f4\par\pard\plain\q{\f4\cf0 Kong and over 5,000 dance students/examination candidates.)f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\cf0 Due to the continuing growth of both Victoria Phillips Academy and the APDA, Corinne wishes)f4\par\pard\plain\q{\f4\cf0 to sell the Academy so she can focus on developing and promoting dance education)f4\par\pard\plain\q{\f4\cf0 programmes to the dance sector internationally. She believes a new owner will have the)f4\par\pard\plain\q{\f4\cf0 opportunity to inject their passion to further grow this already thriving business. Corinne will)f4\par\pard\plain\q{\f4\cf0 be available for hand-over to ensure that the new owner, students and parents have a)f4\par\pard\plain\q{\f4\cf0 smooth transition.)f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\par\pard\plain\q{\f4\par\pard\plain\q{\f2\fs16\par\pard\plain\q{\f4\cf0 Due to the sensitive nature of this business, very strict confidentiality applies and no)f4\par\pard\plain\q{\f4\cf0 information whatsoever shall be released without first meeting with the Agent. For an)f4\par\pard\plain\q{\sl275\smult1\sa200\f4\cf0 appointment to meet and gain additional information please call me now.)f1\par}

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